

**ADDENDUM NO. 2**  
**Answers to Written Questions**  
05/31/2017  
**REQUEST FOR PROPOSAL**  
**No. 2018-EPO-113**  
**School Nurse RN/LPN**

Central Consolidated School is issuing this addendum to Request for Proposal No.2018-EPO-113, School Nurse RN/LPN for the purpose of response to written questions.

**ACKNOWLEDGE ADDENDUM WITH RFP:**

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Company/Firm/Independent Contractor Name

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Signature

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Date:

## QUESTIONS AND RESPONSES

**Question:** Our company requires employees to work an average of 30 hours per week to qualify for health insurance. Your district requires an average of 20 hours per week. Is this something that you would be willing to make an exception on? Or, are we ineligible for a bid award based on this fact?

**Answer:** Provide a copy of Certificate of Liability or proof other type of health liability coverage for contracted employee.

**Question:** Can the district please clarify the materials and supplies supplied by district for nursing and what is required for the contractor to supply?

**Answer:** Nurses are not required to provide evaluation tools & protocols.

**Question:** What is the anticipated intended usage for RN/LPN for 17-18 SY?

**Answer:** Dependent on student enrollment and needs.

**Question:** Who are the current district-awarded incumbents for RN/LPNs?

**Answer:** RN - 3

**Question:** Can the district please provide current awarded rates for RN/LPNs or a vendor range for these services?

**Answer:** Ranges from 60-70

**Question:** Can the district please provide the total amount of contract usage (invoice amounts and hours), broken down by vendor and classification (RN/LPN)

**Answer:**

		Invoiced Amt	Hrs. /Wk
N.J.	RN	\$2,365.31	37.5/week
J.M.	RN	\$2,365.31	37.5/week
R.N.	RN	\$2,365.31	37.5/week

**Question:** Can the District please clarify the spend for services for RN, LPN for the 15-16 SY?

**Answer:** \$25,877.36

**Question:** Can the District please clarify the intended usage for RN, LPN, for the 17-18 SY?

**Answer:** For schools across district.

**Question:** Can the District please clarify the request for submittal of NMPED Licensing in proposal response? (In our experience, distribution of this information is illegal by law.)

**Answer:** NMPED is a public document, submission of license for proposed candidates or sample proves the capacity of vendor to supply NM highly qualified/certified providers.

**Question:** How many OT, COTA, SLP, RN, LPN, and School Psychologist's do you foresee needing for the 2017-18 school year?

OT/COTA - Approx. 3  
SLP - 12 or more  
RN/LPN - Approx. 3  
School Psychologist - 1

**Question:** For what grades will the OT, COTA, SLP, RN, LPN, and School Psychologist provide services **and** what will be the caseload?

Answer: K-12 - Caseloads are based on student IEP's. We had over 900+ students with IEP's this past school year. Caseloads average about 45-60 students

**Question:** Can we incur in any penalties or be liable for any damages for not having a OT/COTA/SLP/RN/LPN/School Psychologists available upon your school's request in a timely manner or would your school terminate the RFP contract with our company?

Answer: There is no penalty.

**Question:** Can you provide the current incumbent vendor(s) providing services? What is the incumbent vendor(s) current fee rate(s)? Has your current vendor(s) been able to satisfy your service needs?

Answer: The vendors we had this school year are: Soliant Health, All Source Recruiting, Cooperative Educational Services, Sunbelt Staffing, and other independent service providers. Their rates vary as follows:

OT/COTA - \$55 - \$67/hr      SLP - \$62.03 - \$71/hr      SLPA - \$38 - \$58/hr  
Sch Psychologist - \$55 - \$75/hr      RN/LPN - \$60/hr  
Currently, our vendors did meet our service needs.